

# COLORADO CHAPTER APPRAISAL NEWS

**Appraisal  
Institute®**  
*Professionals Providing  
Real Estate Solutions*

Volume 13, No. 1 — March, 2003



Editor: W. West Foster, MAI

[www.colorado-ai.org](http://www.colorado-ai.org)

Publisher: Carol Brooks

Colorado Chapter Board of Directors approves a team for the

## **2003 MULTIPLE SCLEROSIS WALK**

**Take a step to cure MS!**

SATURDAY, MAY 10 IN:

Denver  
Grand Junction  
Loveland  
Pueblo  
Summit County

SATURDAY, MAY 3 IN:

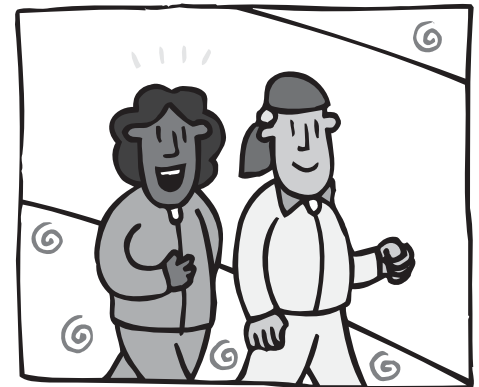
Boulder  
Colorado Springs  
Durango  
Estes Park  
Ft. Collins  
Glenwood Springs  
Longmont

### **HOW YOU CAN HELP:**

- Walk as a part of the Appraisal Institute Team
- Sponsor a walker
- Make a Pledge to MS on behalf of the Appraisal Institute Team
- Recruit walkers and sponsors for the Team
- Solicit matching gifts

See the enclosed "Special Event Contribution Form."

While 32% of the money raised is used to fund over 300 new and ongoing research projects as well as National programs and awareness 45% of the funds from this event stay in the state of Colorado helping the 5,500 Coloradans with MS. Your help will fund programs such as the Independent Living Empowerment Advocacy Program (ILEAP) peer support groups, recreation and exercise programs, self help groups and even equipment loan programs.



## **TAKE A WALK FOR MULTIPLE SCLEROSIS!**

For additional forms visit [www.fightmscolorado.org](http://www.fightmscolorado.org)

**Register to Walk • Sponsor a Walker**

**Fill out the enclosed Registration form Today!**

### **Website Registration:**

[www.fightmscolorado.org](http://www.fightmscolorado.org)

**Fax Registration:** (303) 831-8001

**Voice Registration:** (800) FIGHTMS (press 1)

### **Mail Registration to:**

NMSS Walk,  
700 Broadway, Suite 808,  
Denver, CO 80203

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**ADVERTISING POLICY**

1. Advertisements must be camera-ready.
2. Advertisements must represent closely-related businesses or services to the real estate appraisal field.
3. All advertisements submitted for publication are subject to the Editor and Publisher's approval.
4. Appeals for rejections will be submitted to the Board of Directors and their decisions are final.
5. Fees are as follows:

		Member	Non-Member
<b>Full Page</b>	7" x 10"	\$165	\$175
<b>Half Page</b>	7" x 5" or 3 3/4" x 10"	\$ 90	\$100
<b>Quarter Page</b>	3 1/2" x 4 1/2"	\$ 50	\$ 60
<b>1/8 Page</b>	(Bus. Card size) 3 1/2" x 2"	\$ 30	\$ 40

Colorado Chapter does not endorse any product or service advertised in this newsletter.

Send camera-ready copy and check to:

Appraisal Institute,  
 1540 S. Holly, #5,  
 Denver, CO 80222

If you have questions, please call 303.691.0487  
 Outside Denver metro area 1.800.571.0086  
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**COLORADO CHAPTER'S**  
**2003 REGION II REPRESENTATIVES**

**ONE-YEAR TERM**

Sue Anne Foster, MAI, SRA – Greeley  
 John A. Schwartz, MAI completing term  
 For Terry K. Hartlieb, SRA – Ft. Collins  
 Claudia D. Klein, SRA – Colorado Springs  
 Richard G. Stahl, MAI – SRA, Denver

**TWO-YEAR TERM**

Matthew E. George, SRA – Denver  
 Jack W. Nisley, MAI – Grand Junction  
 Martin W. Ward, MAI, SRA – Denver

**ALTERNATE**

Bonnie D. Roerig, MAI – Denver

# PRESIDENT'S CORNER

by Dennis L. Roelker, SRA

The Colorado Chapter of the Appraisal Institute is a model of determination, participation, and success second to none. While you have heard this statement before, it becomes so evident when you have the opportunity to first hand interact with other appraisers and chapter leaders outside of Colorado. Our reputation, the services provided to our membership, and our chapter leaders continue to shine within our industry. Recently I took the time to browse our chapter newsletters published over the past five years and was amazed at the volume of programs that our chapter has sponsored and the number of members that have participated in countless events. We sometimes take for granted what is so conveniently provided to us, but is so important and meaningful to our very existence and success.

At our recent installation banquet on January 10 at the Cherry Hills Country Club, several particular goals for 2003 were cited that I wanted to mention once again, especially for the limited few that missed one of the most enjoyable gatherings our chapter experiences during the year. Education, as always, seems to be one of the most significant factors drawing members to a professional organization. Since our membership thrives on education, and our present financial status permits a greater level of generosity, the Colorado Chapter will be hosting numerous seminars, including the August 8 Potpourri, for free or very nominal cost to our members. This will permit the Chapter to directly and immediately provide a real value to the membership, substantially greater than the expense of retaining membership. For those of you who actively take advantage of these offerings, the benefits go beyond the greater scope of knowledge gained, the experience credits earned for both Colorado licensing and the Appraisal Institute, and the significant cost savings. Included will be the opportunity to personally interact with other fellow appraisers (as opposed to e-mail), a long lost art that is so beneficial in the type of work we do.

Also promoted at the banquet was the desire to bring more of our members into the operation and events of the chapter. While we currently enjoy excellent participation from our membership, greater participation, especially among our new members and those members that have chosen to be observers rather than participants for an extended period, would add a greater dimension to our chapter, and more importantly, greater meaning to the member themselves. The old cliché that you only get out of life exactly what you put into it cannot be truer than the profession you spend one third of your day participating in. To become involved a simple phone call to Carol, any committee chairperson, or myself will get you into the action and assure a feeling of participation and control of your profession. Along these same lines and a personal desire of mine, is to encourage recent members, both designated and those seeking designation, that have left the chapter in recent years, for whatever reason, to give us a second look and join us again. The immediate and obvious benefits substantially outweigh the cost of membership, and the privilege of being an active part of the largest and most widely recognized appraisal organization in the world, does instill a certain dignity and value to the appraiser, both in the eyes of the public and to the appraiser himself.



**Alan E. Hummel, SRA, 2003**  
President  
congratulates  
Colorado  
Chapter  
President,  
**Dennis L. Roelker, SRA**

In previous years the Colorado Chapter has sponsored an annual golf tournament in which a major portion of the proceeds were donated to the Make-A-Wish Foundation. Most recently, due to the significant cost and time required to sponsor such an event, together with the competition of other organizations providing similar golf tournaments, it has become necessary to discontinue the event. On behalf of the membership I wish to thank those members who donated countless hours behind the scene to make the tournaments and substantial contributions to Make-A-Wish possible over those many years. Last year the Chapter participated in the MS Walk with several of our members engaging in the three-mile walk and collecting donations. Since MS directly impacts some of our Colorado members, this event now takes on a more personal significance to our membership. This year's event will be held May 10 at 8:00 AM at City Park. Carol and I will be there, and hopefully many of you will join us for a little exercise to promote a most worthwhile cause. Consider this an opportunity to show support for our chapter, help someone else, and maybe shed a pound or two, all for less than half a day of your time. For those of you unable to personally attend, please show your support by forwarding a donation, payable to the MS Walk, to the Colorado Chapter.

The year 2003 is going to be a changing period for our membership in many ways. Economic and political uncertainty, the possibility of war in foreign lands and even terrorist attacks at home, will all directly impact our industry in ways we have never even imagined. However, we as professional real estate appraisers will rise to the challenge, with the support of our Colorado Chapter.

## In Memoriam

By Wilson W. Wampler, MAI

**Calvin P. Csatos, MAI**, Colorado Chapter member and resident of Arvada, died January 2 at the age of 75, after a long battle with a brain tumor and cancer. Born in Michigan and a graduate of both Michigan State and Stanford, in his younger years Cal was a good enough cornet player to audition for both Jackie Gleason and Mitch Miller. He decided to settle in Colorado after having been stationed at Lowry and having worked in Michigan, Kentucky and California. He was hired by Van Schaack & Company in 1971 and, while there, earned his MAI designation and married Dale Anne Rodewald, also a Van Schaack employee. After leaving Van Schaack, Cal worked for Joseph Farber & Company and, in 1981, started his own commercial appraisal company in Lakewood with Dale Anne. He was diagnosed in 1987 with a benign brain tumor and retired in 1989 at the age of 61 and was able to fully enjoy most of his remaining years. He is survived by Dale Anne and four children.

# Seminar/Installation Banquet...

Photographer: Marcus B. Scott, MAI



2003 Officers and Directors presented:  
Front Row (l to r) Director: **Larry S. Massey**, President: **Dennis L. Roelker, SRA**, Secretary/Treasurer: **Richard G. Stahl, MAI, SRA**, Director: **David M. Kilty, MAI, SRA**,  
Back Row (l to r) Director: **Wm. Michael Rinner, MAI**, Director: **Matthew E. George, SRA**, Director: **Bret R. Poole, MAI**, Past President: **John A. Schwartz, MAI**, Director: **Martin W. Ward, MAI, SRA**, Vice President: **John (Jack) W. Nisley, MAI**. Not pictured: Directors: **Harold S. McCloud, MAI**, **James R. Meurer, MAI, SRA** and **Christopher S. Weaver, MAI**.

**Peter D. Bowes, MAI**, Master of Ceremonies, presents the Past President plaque to **John A. Schwartz, MAI** thanking him for the time and effort he spent on behalf of the Colorado Chapter during the last year.



President **Dennis L. Roelker, SRA** and First Lady **Vicky Roelker** enjoyed the lovely evening at the Cherry Hills Country Club.

As the last official duty, **John A. Schwartz, MAI**, Past Chapter President, presents an MAI certificate to **David M. Kilty, MAI, SRA**.



# A Great Success!

Photographer: Marcus B. Scott, MAI

One hundred thirty-seven attendees were treated to an excellent “Economic Overview and Forecast in Colorado Residential and Commercial Properties”. **Tom Wootten, Ross Consulting Group** and **Mike Rinner, MAI, The Genesis Group**, used a Powerpoint presentation to add visual interest to an informative discussion. The speakers gave valuable information germane to all appraisers, answered questions that further clarified their remarks and . . . well, you just shoulda been there!!



**Dennis L. Roelker, SRA**, Incoming President, receives the official gavel from **Peter D. Bowes, MAI**.



After he installed the 2003 Officers and Directors, **Donald J. Shannon, MAI, SRA** has a few laughs with **Theresa Nisley, Rebecca A. Hawkins, SRA, Claudia D. Klein, SRA** and **Jack W. Nisley, MAI**



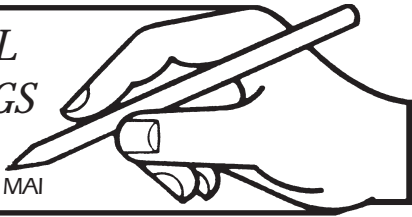
**Edward C. Lana, MAI, SRA**, President of Denver Chapter #9, Society of Real Estate Appraisers in 1970, and his wife, **Hermie** attend the Installation Banquet every year just to keep in touch with all the new members.

One hundred members and guests enjoyed a delicious dinner and took advantage of the opportunity to renew friendships and meet new fellow professionals.



**EDITORIAL  
RAMBLINGS**

By W. West Foster, MAI



# Congratulations New MAI's

by Gerald M. Anderson, MAI

While perusing information for a topic, it became apparent that the Colorado Chapter has been at the forefront with respect to national service since the inception of the appraisal industry, and we still have a strong national committee presence. Commencing with **Watson Bowes** in the 1950s, **Ed. Horton** in the 1960s, **Bill Van Court** in the 1970s, and **Peter Bowes** in the 1980s, the tradition continues with exemplary national committee service.

**Rick Mosier** has been involved on the national level for decades and currently is serving as Chair of the Admissions Appeal Board, and **Bill James** is serving as one of the committee members. Bill is also serving as a member of the Master's Degree Program, as is **Mark Levine**. **Bonnie Roerig** has also been a glutton for punishment, having served on national committees for a number of years. She is currently serving as Chair of the Appraisal Journal Board, and **Mark Linné** is serving as an Appraisal Journal Review Committee member. Having previously chaired the General Appraiser Board, Bonnie continues to serve as a member of the General Appraiser Board Demonstration Reports Subcommittee.

**Bob Stevens** has held numerous national committee positions and currently serves as a member of the General Appraiser Council. **Jack Nisley**, **Sue Foster**, and **Tom Power** have served for nearly two decades on the Residential Appraiser Board Demonstration Reports Subcommittee. Jack has chaired the committee, and Sue is the current Chair. Jack is also now serving on the General Experience Subcommittee. In addition to his other commitments, Tom Power is serving as the Region II National Nominating Committee member and is serving as Vice Chair of the Audit Committee.

**Nelson Bowes** has been involved with the Comprehensive Exam Subcommittee practically since the committee was formed, and **Virginia Messick** has been involved preparing exam questions for several years. **John Schwartz** has held several national committee positions and is currently the chair of the Education Publications Committee. **Beverley Phillips** continues to serve as the Region II member of the Ethics Administration Committee. **Don Damron** is serving on the Client Services Committee, and **Claudia Klein** is serving as a member of the Appraisal Standards Council.

These Colorado Chapter members deserve kudos from us all.

## **ROBERT G. O'CALLAGHAN, MAI**

Robert has been involved in many types of real estate activity since beginning his career on the Colorado front range. He took a double major in Real Estate and Finance at Denver University, and then became a commercial broker in the Denver area. After that, he became the assistant manager of the Crossroads Regional mall in Boulder. In 1990 he affiliated with Tom Fellows, MAI in Colorado springs, working mostly in the Pueblo area. After leaving Tom in 1994, he began his own practice in Pueblo where he remains. His company is named O'Callaghan & Company, Inc., Real Estate Appraisers.

Robert's areas of specialization include commercial and industrial properties and some eminent domain work.

Married, wife's name Roseanne, they like to share skiing, traeling and hiking. Robert also runs marathons, with the Boston and Pike's Peak marathons under his belt.

He asked to be sure his special thanks be made known to Tom Fellows, who provided mentoring and significant training during the years working toward the designation.

## **DAVID M. KILTY, MAI, SRA**

David is a newly designated MAI who moved from Cleveland, Ohio in 1981. He currently owns his own practice in Denver and shares office space with Don Schueller and J. C. Griffin, both MAI's. He began his experience with Bonnie Roerig, MAI, in 1992 and remained there until 1998, when he began his own Kilty & Company appraisal practice. You keep good company, Dave.

Dave graduated from Colorado College with a bachelor's in economics.

He specializes in commercial, industrial/office, some residential, and eminent domain appraisal.

He is married to Marie and has a terrible-tvos daughter, name of Evelyn. Their leisure activities, in addition to raising a small daughter, include golf, mountain biking, skiing and running.

Dave wishes to thank Bonnie Roerig, J. C. Griffin, Harold McCloud and Beverley Phillips for the help they gave him through his training and work toward his MAI. His advice to hopeful designees is to make sure to set aside specific time from regular work to write the demo, not to try to squeeze its production into your typically busy work schedule.

## They Went That-A-Way

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# Rocky Mountain Valuation Specialists Joins Appraisal Institute's Company-Wide Membership Program

By Mark Linné, MAI

Colorado-based Rocky Mountain Valuation Specialists (RMVS) has joined the Appraisal Institute's Company-wide Membership Program, bringing 17 new members into associate membership status.

Company-wide membership in the Appraisal Institute has gained momentum in the last two years. According to Appraisal Institute statistics, 60 total companies have joined since May 2001.

Rocky Mountain Valuation Specialists LLC joins four other Colorado appraisal firms in the program, including:

- **High Country Appraisal Associates- Carbondale, CO**
- **Aspen Appraisal Group, Ltd.- Aspen, CO**
- **James Real Estate Services, Inc.- Denver, CO**
- **US Bancorp- Denver, CO**

RMVS Managing Director Mark Linné, MAI notes that through the Company-Wide Membership Program, RMVS will now have a total of 32 designated and associate members among its 45-employee staff. Linné said "membership in the Appraisal Institute is a hallmark of professionalism, and membership for each of our appraisal employees underscores our commitment to the Institute and the profession."

"We have also committed \$75,000 in fiscal 2003 for Appraisal Institute-sponsored education," Linné said. "There is no doubt in my mind that much of our success is a direct result of our involvement with the Institute. We expect that three of our senior candidates will achieve their MAI designation in 2003, and two should receive their SRA designation, which should serve as additional impetus to our other employees."

Linné indicated that the Institute's Company-Wide Membership Program was compelling to the firm. "As I learned more about the institutional savings I knew it would provide tangible benefits to both the firm and our employees".

Linné went on to say "Rocky Mountain Valuation Specialists wants to step up and do as much as we can for the Institute; we have been active on national committees, have written one book, with the second slated for a late 2003 publication, have developed an AVM seminar, and have been involved with the national instructors program. This is one additional way we can help the Institute as well as creating additional professionalism for our firm. Conceptually, it was another way to step up and help the Appraisal Institute." The company-wide program offers participating firms special discounts of up to 20 percent, by enrolling all of their employees who provide appraisal services as either associate or designated members of the Appraisal Institute for a minimum of two years. In return, the new members receive member discounts on courses and continuing education seminars,

textbooks and other benefits. The amount of discount a participating firm receives is based on the number of appraisers the firm employs and can be received in the form of a direct dues reduction for its members, in coupons for upcoming educational sessions, special course or seminar offerings tailored specifically for the firm's member employees or as a combination of benefits. Participating firms can also use the Appraisal Institute logo in their communications and advertising, proclaiming their commitment to the highest level of professionalism in appraisal services.

Whether a firm has two or two hundred appraisal employees, it may be eligible for discounts on Appraisal Institute dues and Education. The Appraisal Institute now offers discounts, as well as other benefits, to firms that make the commitment of having all of their appraiser employees join as members.

By adhering to the Appraisal Institute's Standards of Professional Appraisal Practice and signing up all appraisal employees in a firm for either Designated or Associate membership in the Appraisal Institute, you may be eligible for discounts of up to 20 percent on your annual national dues.

Enrolling in the program is easy. For more information on the Appraisal Institute's Company Wide Membership program, please contact Lauren Powers, Special Projects Coordinator, at [lpowers@appraisalinstitute.org](mailto:lpowers@appraisalinstitute.org) or at 312-335-4154.

## Existing Members:

Mark R. Linné, MAI  
Martin Steven Kane  
Jaimee Keene  
Larry D. Close  
Timothy Lindsey  
Dana Larson  
Stephen Snyder  
Richard McCabe  
John Seward  
Michael Sullivan  
Jan Brooks  
Warren Turner, SRA

## New Members

Mark Kane  
Mark Porter  
Tom Mead  
Joanne Apostol  
Gail Mead  
George West  
Dan Wellik  
Nikkel Brinkman  
Matt Stedder  
James Bittel  
Deitra Robertson  
Diana Koss  
Tracy Sissel  
Hope Sissel  
Elizabeth Lambert  
Ken Herman  
Jim Lunds  
Karen Hart  
Richard Hadley

A total of 31 members!

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## They Went That-A-Way

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### RETIRED

**Lyle D. Hansen, MAI, SRA**  
**Dale R. Silbernagel, MAI**

### RETIRED-LIFE

**Ray E. Woodworth, SRA**

### SWITCHED FROM GENERAL ASSOCIATE TO AFFILIATE MEMBER

**Elisabeth C. Covelli**

### TRANSFER OUT

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Blomkest, MN 56216  
Phone: 320.995.1204

### RESIGNED

**William A. Ebert**  
**Andrew D. Link**  
**Robert J. McLin**  
**Kevin A. Sawyer**  
**Ralph L. Walker**  
**William G. West**

### TERMINATED

**Norman J. Roberts**

**Appraiser Position: Denver.** Established firm with multiple offices and national clientele seeks extremely quality-oriented commercial appraisers with 2+ years experience for a variety of property types. Position requires strong analytical/writing and computer skills including proficiency with spreadsheets, Project, Argus and WordPerfect 8.0. Benefits include vacation, health insurance, education reimbursement and 401(k). Send resume to NVC; 950 S. Cherry St., #800; Denver, CO 80246 or fax resume to 303.753.9339.

**Researcher/Appraisal Intern Position: Denver.** Established firm with multiple offices and national clientele seeks extremely quality-oriented college grad with interest in the appraisal business. Requires strong analytical/ writing skills and proficiency with wordprocessing and spreadsheets. Benefits. No experience necessary. Send resume to NVC; 950 S. Cherry St., #800; Denver, CO 80246 or fax resume to 303.753.9339.

**Wanted! Appraisers.** Primis is paving the way for experienced appraisers to become part of the industries first full service nationwide appraisal company. Our current merger with LandAmerica Financial Group has created an exciting opportunity for staff appraisers in all areas of Colorado. Please contact Randy Pierzina at 303.291.4973 or e-mail: rrpierzina@primis.com

**Typing, transcription, editing, and proofreading services.** 13 years experience transcribing and producing commercial real estate reports. 100 words/minute typing, exceptional editing and grammar skills. Latest technology and software enabled. Fast, accurate and reliable. Contact Vicky Dietz at 303-651-7990 or vjdietz@earthlink.net for references and more information.

**Commercial Appraisers Needed – Denver Metro Area.** Guaranteed higher income through the effective use of technology. Work at home or in the office. Bonuses paid for bringing your own clients. Every appraiser owes it to themselves to take a look at the proprietary technology we are using to support the appraisal process. We believe the appraiser should be focused on the technical appraisal issues rather than the administrative parts of the process. Company benefits include E & O insurance, contributions to group health insurance premiums, continuing education allowance, production support, and a pleasant group to work with. Please investigate joining our staff, which is headed by 3 MAIs. Fax inquiries to 303-443-9623.

**Associate Appraiser or Research Analyst.** Well established commercial/ investment firm expanding staff for ordinary and unusual assignments. Residential appraisers wishing to move to commercial are welcome. No experience necessary but good writing, computer and analytical abilities are critical. Friendly office environment with benefits. Fax resume in confidence to 303-388-8756.

**Searching.** Recent schooling and licensing as "registered appraiser". Looking for ANY and All apprenticeship opportunities as entry into appraisal profession. Travel and compensation not primary concern — opportunity to help is — good communication skills, self starter. Resume and references upon request. Robert Olchin. 970-887-9840 (o), 970-887-2030 (h), csri@rkymtnhi.com

**LOOKING FOR AFFORDABLE OFFICE SPACE.** Centrally located at Colorado Blvd. and I-25? Want a working environment among fellow MAI's and SRA's? Need additional room for a personal assistant or trainee? How about being able to share your office expenses. Interested? Call Wayne D. Heintz, SRA at 303-757-7255 or e-mail: wheintz@1805appraisalgroup.com.

**Registered Appraiser Plus (+)** needs a start. *Plus (+)* is bilingual, former RE Broker, tech writing, journalism, teaching background. I have excellent communication and computer skills and the ability to get a job done. Call: Rob Bennett @ 303-756-3508 or Email dlaura9@qwest.net.

**TIRED OF WORKING AT HOME? Want to network with Real Estate professionals?** Move your office to Inverness Professional Suites at Dry Creek and I-25. We offer furnished offices with high-speed internet access. Conference room; copy, printer, and fax equipment. New suites will be ready January 2003. Rents range from \$500-\$1000. Suites from 108 SF to 248 SF. 1-year lease w/60 day cancellation clause. Call: Steve, Laura, or Jason Letman, 303.770.2420.

**Wanted: Commercial Appraiser Trainee Position.** I am a certified residential appraiser with a wealth of experience and education. I have college degrees, and am a self-starter and completely dependable. Please call Calvin at 303-521-9032. Email: appraiserite@attbi.com.

**Commercial Review Appraiser.** National financial institution is seeking experienced commercial review appraiser for position in the Midwest or Mountain region. Requires strong communication, analytical and writing skills. Fax resume and salary requirements in confidence to 303.585.4720.

**Apprenticeship/Mentor search.** Trainee desires position to complete apprenticeship requirement. I am dedicated to the appraisal profession, am self-motivated, detailed and thorough in my work processes. I have recently passed the Colorado State Appraisers exam and will complete the educational requirement in mid-April becoming licensed immediately after that. College graduate with Masters degree received from Colorado State University in 2002 in Communications. Steve Farley 303-750-5533, stevejfy@msn.com.

**Searching for mentor and business opportunity.** Degreed business manager/ technology consultant with 20 years business experience looking for an opportunity to apprentice with an experienced appraiser. Long term goal is to buy an existing appraisal practice within two to three years. Open to any location, but prefer DTC/Castle Rock area. Scott Moen 303-660-4117, stmoen@excite.com.

**Registered Appraiser** with unique qualifications looking for training program. Ten years experience in the Real Estate Industry as Residential and Commercial Broker in 3 states (8 years) and Asset Manager for large Real Estate Investment Trust (3 years/ currently). Excited about the appraisal business and ready to get started !! Please call Ben @ 303-861-4349 evenings or leave message.

**Registered Appraiser,** seeking entry level position. Detail-oriented individual with good computer and writing skills who is extremely motivated to work hard and learn to get my new career started. Residential or commercial! Contact Joelle McClelland, 303-884-1451.

**New Registered Appraiser.** Needs further apprenticeship experience. Would like to work a few days per week/month with minimal compensation required. Both negotiable. Home Inspector for 15 years. Extensive knowledge of Metro area. Self starter. Strong communication and computer skills. Resume and references upon request. Richard McCullough, 303-458-1041, 303-464-7026, or email: tajamor@attbi.com

**Appraiser sought by stable appraisal and consulting firm.** 2003 begins our 20th year in business in Denver. Position requires 2+ years of experience in appraising in the residential/commercial sector(s). Will train as needed. Send resume to NJA: email, mnash@nashjohnson.com, or fax, 303-761-1609.

**Are you searching for a reliable, detail-oriented appraiser** to support you in your business and potentially help grow your client base? I am an eager registered appraiser seeking an internship opportunity. College graduate, self-motivated, well-organized, fast learner willing to work for nominal fee & solicit for clients. Carmen Toure 303.831.8336 carmentoure@hotmail.com

**Commercial Appraisal Position.** Established Evergreen firm seeks experienced appraiser with strong analytical and writing skills. Position requires familiarity with Word, Excel, and Argus as well as proficiency with DCF analyses. Candidate must have experience with a variety of property types in the metro area as well as throughout the state. Depending on qualifications, a variety of compensation packages are available. E-mail resume to burce@intmtm.com.

**Let me introduce myself.** My name is Patrick Raymond. My goal is dedicating myself to the appraisal profession. I am looking for mentors of excellence to learn this honorable profession. I am excited to start as a Registered Appraiser. My e-mail address is (p\_craymond@msn.com). My telephone number is (720) 849-1006. Resume and references will be gladly provided and I look forward to meeting with you to discuss opportunities.

**Colorado Licensed and Registered appraiser** with 1,100 commercial experience hours is seeking a residential appraising trainee position. Willing to relocate at own expense. Please email heidibaumgartner1@yahoo.com or call Heidi at 303-246-6552 for more information.

**My Denver based client has a need for an appraisal reviewer.** Great benefits and a very competitive salary. Excellent career path. The client is a productive and stable but growing mortgage organization. An experienced individual could also go in to the quality control area. please forward resume to Betty Ryan at email address: gullgrp@swbell.net.

## CHAPTER LIBRARY

by Bill James, MAI

Remember the Chapter Library is a great FREE resource for commercial appraisal work! If you haven't used it, you will find that it includes a number of useful appraisal data sources that would otherwise cost you a lot. We have been looking for resources that are useful to residential appraisers as well but have found none yet that make sense to include. If you have any ideas, please contact me. The library includes the most recent editions of:

- Dollars and Cents of Shopping Centers – Urban Land Institute
- Denver Area Apartment Rent and Vacancy Survey
- IREM Income & Expense Analysis – Apartments
- BOMA Experience Exchange Report – Office
- NAIOP Industrial Income & Expense Report
- Frederick Ross Company Market Reports – Retail, Office & Industrial – Denver/Boulder
- Home Builders Association Report
- Real Estate Report

Come to the Chapter office to look these over at your first opportunity. You will find them very useful for commercial appraisal work. Carol Brooks says she can even offer use of the Chapter copier at no charge as well. Of course, if you would like any other resources added to the library, particularly for residential appraisal work please let Carol or me know.

By the way, all Members of the Appraisal Institute can call 312.335.4469 for a complimentary copy of the Code of Professional Ethics and Standards of Professional Practice of the appraisal Institute, which includes a complete copy of the current version of USPAP.